



PROVEN SOLUTIONS. POWERFUL PARTNERS.

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Summary:

Product Offering – Current Business Technologies is a regional Office Machine Dealer representing Hewlett Packard and Xerox with offices in Austin, Dallas, Houston and San Antonio.

What We Do – We specialize in Printing and Imaging Technologies; we use computers, copiers and printers to create document management systems that reduce cost and improve productivity. Printing and imaging is often overlooked and as a result many companies lose money by not managing their print environment.

Why Customers Buy From Us – In business since 1991 we have a history of helping customers solve printing and imaging problems. Because every business application is unique we spend time talking with our customers to understand their printing and imaging needs. With the information gathered we are able to make an intelligent recommendation to provide the right solution. Once implemented, we closely monitor the fleet with Data Collection Software so that we can proactively address supply and service requirements.

I was told by a customer recently, "We never have to worry about equipment being down or out of toner, it just happens and we keep working."

Who Are Good Prospects – Small to mid-size, regional, Houston based companies with 25 to 500 employees (Law Offices, Accounting Firms, Title Companies, Financial Institutions, Insurance Agencies, Oil & Gas Companies, Sales and Marketing Companies, Real Estate Offices, Manufacturing Facilities).

Who Is A Good Contact – Office Manager/Administrator, Business Owner, CFO, Controller, IT Manager

Who Is A Good Referral Partner – IT Service Provider, Commercial Realtor, Office Furniture Sales Person, Telephone System Sales Person, Business Consultant